

The big business marketplace

Business for sale more than 15 years



ID 27320

Offer Corporate sales, firm sales, sales **Life Science Laboratory Supplies**

For sale: a GmbH established for more than 20 years in the field of biotechnology and life sciences, headquartered in North Rhine-Westphalia. The company develops, produces and distributes reagents, laboratory equipment and kits for molecular and cell biology as well as biochemical analysis.

Business model: distribution of branded products from renowned manufacturers (partly exclusive for Europe and worldwide), ODM/OEM adaptation of international products for the European market, and in-house production (Made in Germany) of its own laboratory equipment.

Key figures: annual revenue approx. EUR 6 million; approx. 35 employees; distributor network of approx. 70 distributors in 65 countries; readily available liquidity of approx. EUR 3 million (cash and inventory); fully self-financed, no bank loans.

Products and USPs: market-leading cell freezing medium (approx. 16-17% of revenue), innovative LED technology for gel documentation systems (over 3,800 devices worldwide, award-winning), safe DNA/RNA dyes as a non-toxic alternative, industry-leading RNA isolation kit.

Growth potential: US market currently only approx. 10% – expansion planned; new markets in APAC, Latin America, India and Africa; strategic transition toward big pharma and diagnostics; publicly supported proteomics project with FDA approval being pursued.

Sale: full one-time payment with no earn-out; seller available for a handover period of up to 12 months.

Corporate sales

Region 50, Germany

Entry on behalf

More informations and contact

www.biz-trade.eu/ma-27320.htm